



Transforming Business with SAP S/4HANA® and SAP for Retail solutions



OneStop Retail Pvt. Ltd.
Mumbai, India
<http://locknlock.in>

Industry
Retail

Products and Services
Kitchen appliances, cookware,
and storage solutions

Employees
250

Revenue
US\$14 million

SAP® Solutions
SAP S/4HANA®,
SAP for Retail solutions,
and SAP Fiori® apps

As a retail chain, OneStop needed to stay ahead of the competition in a rapidly changing market. Using SAP S/4HANA in conjunction with SAP for Retail solutions, and with the additional expertise of its partner Intellect Bizware Services, OneStop embarked on a complete digital transformation. It was the first implementation of its kind using SAP for Retail solutions, and it has already proven to be successful – improving business processes, increasing efficiency, and enhancing customer service.

Before: Challenges and Opportunities

- Reduce and auto-replenish inventory costs
- Integrate with point-of-sale and promotion management systems
- Simplify business transactions using SAP Fiori apps
- Increase profitability across brand, stores, categories, and articles

Why SAP and Intellect Bizware Services Pvt. Ltd.

- Greater data insights using SAP S/4HANA, thanks to cutting-edge digital technology and real-time analytics
- More robust and flexible solutions with Intellect's consulting skills, solid implementation methodology, and expert domain knowledge

After: Value-Driven Results

- Complete support for all core retail processes from master data down to point of sale, enabling retailers to deliver a better consumer experience
- Greater insights into operational retail data, such as precise stock assessments, to empower sales staff
- Real-time analytics for faster and better decision-making
- Simple and intuitive user interface, which enables users to improve efficiency and customer service

“We chose to implement SAP S/4HANA to streamline our business processes. Its real-time analytics capabilities are already helping us strengthen our position as a leader in a fast-moving marketplace.”

Jayesh Dedhia, Managing Director, Onestop Retail Pvt. Ltd.

Featured Partner



20%

Reduction in cost of inventory

5-month

Implementation period

10%

Reduction in data complexity

>6%

Reduction in inventory

>70%

Improvement in management information system reporting